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## Distributor Partners of America (DPA)



# Press Release



## DPA Members *“Tune Up Their Sales”* in Nashville

DPA's 2013 Buying and Networking Conference was held at the Opryland Resort in Nashville, TN on March 17-20, 2013. Over 150 of the industry's leading distributors and suppliers were in attendance for the group's annual networking and sales meetings.

DPA distributors and suppliers held **1-on-1 meetings** over the course of three days, attended **presentations** and conducted **distributor roundtables**. Presenters included **Sales Expert**, Andy McNulty, who discussed “How to Maximize Your Meetings” and “Presenting Sales Solutions to Your Customers.” Members enjoyed a special trip to the famous **Grand Ole Opry** which featured a private dinner on the historic stage with exclusive backstage tours of the dressing rooms.

*“DPA's conference would not have been a success without the support from all of our members. Their enthusiasm, dedication and commitment will continue to be the most important factor in DPA's continued growth,”* said Zachary T. Haines, DPA Executive Director. For more information about The DPA Buying Group visit, [www.DPABuyingGroup.com](http://www.DPABuyingGroup.com) or call 1-800-562-7826.

